

A Radical Revolution.

A sale that will upset all methods of the past, an overthrow of storekeeping traditions, an abolition of all previous methods, the inauguration of a system that looks to the future and not to the past for facts to prove if the adventure be wise or foolish.

J. J. Galick

The Wonderful Cheap Man

15 James Street North, Hamilton. 10-17.

Frauds on Farmers.

Bulletin XXVI of the Bureau of Industries, just issued, deals with the subject of "Frauds on Farmers in Ontario." To many people in the towns and cities it will be news that these frauds are of such frequent occurrence as to deserve special inquiry, but the numerous facts given or referred to in this bulletin show that they are far too common and widespread to be dealt with as matters of ridicule. A few years ago the western part of the Province was overrun with clever and designing scamps, whose victims were numbered by the hundreds, but it would seem that now the scene of their most active operations has been transferred to the district east of Toronto and to a number of the northern counties. We cannot undertake to describe the various schemes by which men are beguiled to give money or money's worth for articles which, in far too many cases, are without value, but one or two may be given as samples. The following is generally known as the local agent racket:

"The pump fraud was worked extensively in Bruce and other western counties a year or two ago, something after this fashion: A travelling agent comes to a farmer and asks him to become an agent for the sale of iron pumps, offering an inducement to place one pump in the farmer's well free. The parties come to an agreement by which the farmer consents to receive eleven pumps, which he is to sell at \$15 apiece, keeping \$5 on each pump for his commission, and sending the balance to the company as the articles are sold. The farmer then signs what he believes to be an order for the pumps on these terms, but the paper turns out to be a promissory note for \$165, the retail price of the eleven pumps. Sometimes a note is asked for, merely to cover the value of the pump 'on exhibition' at the farm house, and occasionally there is a 'verbal understanding' that the unsold pumps will be taken back, while the note invariably turns up the man with whom the farmer had the verbal understanding never appears again. A number of these pumps are now rusting in western barns. This style of fraud, which is known as the 'local agent racket,' has been worked in the disposal of several of the other articles named in the preceding paragraph.

Another very common scheme is carried on by a class of tramps known as nursery agents. Referring to these the bulletin says:

"From every quarter come complaints of fraudulent nursery agents. The charge made against this class is that they cheat the farmer: 1. By charging exorbitant prices for alleged new or rare varieties of fruit and other trees which are either worthless or, at the best, old varieties under a new name. 2. By representing certain trees or shrubs to be hardy when they are utterly unsuited for the soil or climate. 3. By sending common and inferior trees instead of the standard sorts ordered. 4. By shipping trees, etc., at unreasonable times, and often in a dead or dying condition, owing to carelessness in packing. Sometimes the agents will personally agree to replace all trees dying within three years, but after the first season he is in pastures new. In this connection a correspondent points out the danger to orchards from certain wandering grafters. He states that one of these peripatetic gardeners was heard to boast that he never ran short of scions while any orchard was near, or in other words, any graft would do if their supply ran out."

In other cases men are operated on through the inherent weakness of their vanity, which is described in the following was by a correspondent in Simcoe county:

"The principle resorted to by the layfolk and other agents is judicious flattery. Well-to-do farmers are approached by the swindler, who pretends to be surprised at the forthrightness of the farmer in the laying out of his farm and compliments him upon the convenience of the buildings, appearance of the crops, etc., and then when the farmer begins to feel that he is after quite smart, the agent informs him that he has a very valuable labor-saving machine which he desires to get introduced into the neighborhood, and as he (the farmer) has been recommended as the most influential man in the vicinity he desires his aid. He offers him a high percentage, and tells him that he will not require to pay or make returns until the articles are sold. If the flattered farmer consents, he signs an agreement to act as agent, but in a few weeks the delivery man comes around with the goods and to the horror of the farmer this simple agreement to act as agent has been changed to an order for goods to be paid for on delivery."

The promissory note trick is played in many ways, a conditional order or even a receipt for storage being easily transformed into a negotiable note.

One of the ways is thus described by a correspondent in Halton county:

"The plan of catching farmers on these articles (washing machines, sickle grinders, etc.) was to induce them to become agents for their sale, and sign an agreement in triplicate, one paper to be held by the farmer, and one to be sent to the manufacturing firm. The agreement held by the farmer was all right, but by some means the other paper always turned out to be a promissory note for \$100.

Another correspondent in the township of Innisfil, in Simcoe County, says that a number of farmers in his township were defrauded by taking agencies. While John Darby, of Vespra, in the same county, writes:

"Several parties here agreed to become agents for the sale of plows and other implements, as they thought on commission, but found that the agreement signed turned out to be a promissory note for the full value of the goods."

PEBBLES.

ITEMS OF INTEREST IN CONDENSED FORM.

A general epitome of events of the week

Minard's Liniment Cures Colds, etc. Gen. Simon Cameron died last evening at Lancaster, Pa.

The Indian troubles in Montana are growing more serious.

William Walter Phelps has been appointed U. S. Minister to Germany.

Sir John and Lady Macdonald leave Ottawa for Riviere Du Loup to-morrow. Champanion Oarsman O'Connor sailed Wednesday for England.

The steamer State of Nebraska, from New York, arrived at Glasgow on June 23.

Fifteen thousands dollars has been sent from Berlin, Germany, to the Johnston sufferers.

Forty-nine laborers at Johnston have been taken sick with symptoms of typhoid fever.

J. B. Foraker has been renominated for the Governorship by the Ohio Republican convention.

The Toronto water-front matter was again considered before the Railway Committee at Ottawa Wednesday.

Walter Rice Powell, member of Parliament for West Carmarthenshire, is dead. Mr. Powell was a Liberal and in favor of Home Rule for Ireland.

Charles Ardel, one of the murderers of Joseph Lavine, a peddler, was taken from jail at Sheppardsville, Ky., by a mob Tuesday night and lynched.

It is estimated that from 20 to 30 persons were killed in a railway wreck at Latrobe, Pa., Wednesday. The loss to the railway company will be a million.

The unfriendly combination of Indians at Pine Ridge, Dakota, remains intact. The Indians are evidently awaiting instructions from outside advisers.

It is thought the wreckage washed ashore on the Massachusetts coast came from the British steamship Victoria, now due at Baltimore from Pernambuco.

Edward Hanrahan, proprietor of the Gravel Road hotel at Windsor, got mixed up in the wreck caused by a runaway team Wednesday and was seriously hurt.

W. H. Osborne, foreman of the weaving department of the cotton mills at at Evansville, Ind., Wednesday pitched forward on a circular saw, which was in motion, and his body was cut in two.

Seven girls in a ladies' seminary near Northampton have been suspended for smoking cigarettes made of tea leaves which they rolled together themselves. This is the latest fad among gay and fashionable girls.

C. C. RICHARDS & Co.

GENTS—I sprained my leg so badly that I had to be driven home in a carriage. I immediately applied MINARD'S LINIMENT, freely and in 48 hours could use my leg again as well as ever.

JOSHUA WYNAUGHT,

Bridgewater, N.S.

Sixteen Packages New Goods Arrived This Week at the Right House.

Please read the list: Violet Dress Shields, Paris Dress Shields, Tuckings, Collars and Cuffs, Chemise Curtains, Cashmere Hose, Suspenders, Halifax Tweeds, Prints, Ribbons, French Cashmeres, Beaded Ornaments, Milanese Gloves, White Berlin Gloves, Cushmere Gloves, Elder Down Flannels, Gents' Braces, Paper Collars, Shirtings, Boating Hats, Leghorn Hats, Toilet Covers, Lace Bunting, Bleached Damask, Turkey Red Damask, Checked Swiss Muslins, Embroidered Edgings and Plonings, Silk Hose, Lisle Hose, Watered Silk Parasols, Jet Dress Buttons, Gingham, Elastic Corsets, Laces, Trimming Braids, Mohair Buttons, Good Sense Corsets, A Case of French Dress Goods, a case of Dress Linings, a case of Jersey Flannels, a case of Table Oil-cloths, a case of Corsets, Ladies' Cotton Vests, Ladies' Natural Wool Vests, Silk and Twist, Cotton Spools, Kentucky Jeans, 6 bales Grey Cottons.

THE FOLLOWING GOODS HAVE BEEN MARKED DOWN TO NEARLY HALF PRICES:

Pattern Mantles, Pattern Hats, Lace Parasols, Jerseys, Madras Curtains, Ladies' Silk Gloves, Infants' and Children's Socks, Laces, Ribbons, Chenille Curtains, Mantle and Dress Trimmings, Prints. The Carpet Trade has been very large this Season. Four Smart Young Men have been unable to attend to all the Carpet Customers without getting Frequent Assistance from other clerks. The Stocks in each of the Departments are Immensely Large now, and Well Assorted with one of the Cheapest Stocks Watkins has ever offered to the People of Canada, Who Buy Direct, or send Orders to Him from the Atlantic to the Pacific Coast. Ladies can get almost anything and everything They Require at the Right House. Please Enter the House East of the Carpet Window. Many Make Mistakes and don't get into the Right House. Corner King and Hughson streets Hamilton, June 5th 1899.

THOS. C. WATKINS.

MCKAY BROTHERS,

Embroideries 5c., Extra Value.

Corsets 50c., Extra Value.

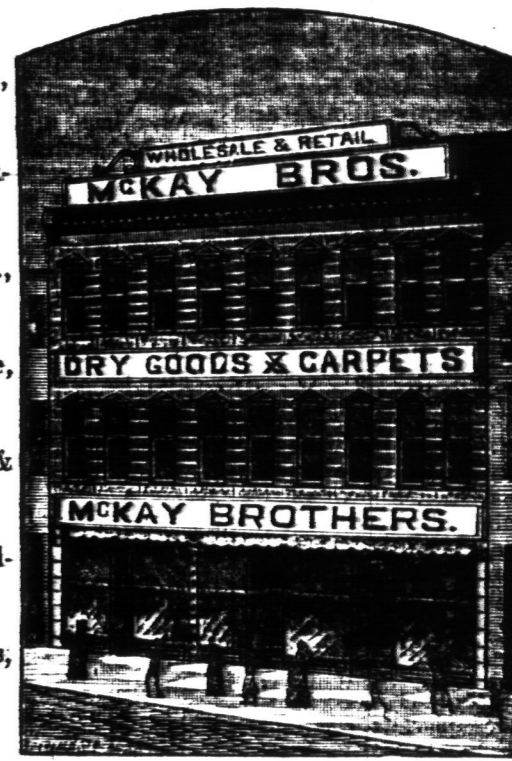
Dress Goods 20c., Splendid Value.

Ladies' Chemise, 40c., Extra Value.

New Prints 10c. & 12c., Extra value.

New Prints, hand-some patterns.

Plushes, all colors, Prices Reduced.



Tapstry Carpets, Extra Value 70c.

Brussels Carpets, Extra Value, \$1.

Wool Carpets, Extra Value, \$1.

Lace Curtains, Extra Value, 2.50.

Wadded Carpet Paper, Good, 8c.

Stair Buttons, Extra Value, 65c.

Tidy Rings, newest styles, all prices.

46 AND 48 KING STREET EAST,

HAMILTON - ONT.

A GREAT CHANCE

TO BUY ALL KINDS OF

Groceries, Provisions, China, Glass and Crockery Ware

Very Cheap for CASH. On account of having large payments to meet I have reduced the Prices in all Lines for Cash Only. A saving of 10 per cent.

Having about 30 Chests of all Brands of Tea, I have reduced the prices greatly.

A 25 c Japan Tea only 50 cts. A 60 c Young Hyson T only 40 c A 40 c Gunpowder Tea only 25 cts per lb.

All other Goods reduced accordingly for a short time ONLY.

Thanking all for their patronage.

Remaining yours as ever the Old Reliable.

T. E. MORROW.

JARVIS FOUNDRY.

J. B. LOWERY, Proprietor.

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Grave and Lawn Fence.

All kinds of creating, Church, Pew Ends and Registers. All kinds of Machinery Castings made to ORDER.

Highest Price Paid For OLD IRON.

A WORD TO THE PUBLIC:—We have now in Jarvis a practical Machinist, who intends to do repairing of all kinds,

Sewing Machines, Threshing Machines, Engines and Boilers.

Pattern and Model Making.

A. WHITE, MACHINIST.

GIVE US A CALL.

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