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(Signed), DAVID LYONS,

(Concluded on page 8.)

Chairman of Fiannee Committee

the Bank of Hamilton.

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- WHAT THE Luscombe-Vance Organization Means To The Men of Norfolk and Haldimand

LUSCOMBE--VANCE

SINCOE 'S LEADING TALEORS

25-27 PEELSTREET

When we started this industry nearly seven years ago we did so with the prime purpose of providing for the men of Simcos and the surrounding country a place where they could have their clothing wan's attended to in a prompt, satisfactory. and economical manner. Previous to our coming the tailoring industry in Norfolk was practically extint, many were patronizing the city tailors, while others were paying exhorbitant prices for so called special order and ready-made clothing ; in both cases their money was supporting out of town industry. We could never reason why the men of Norfolk should be placed at a disadvantage in the matter of clothes. We figured that if a progressive county town, backed by the premier county of Ontario, wouldn't support, or couldn't appreciate the advantand service of a first class tailoring organization, that there wasn't an opening in Canada for such an institution. We didn't organize with the idea of serving town trade alone, but. with the object of building up a large country trade, for we were awake to the fact that the progressice farmer of to-day realizes the advantage and unportance of wearing good clothes. It's worth something to the community and is a source of great satisfaction to us to know that we have built up an industry. whose product compares favorably with any of its kind in Can-

There must be some inducement for leading men in Montreal, Toronto, Hamilton, Brantford, Galt, etc., to buy our clothes season after season. We credit it to prompt, satisfactory service and moderate prices.

We have hy good business methods and keen buying in the Old Country markets during four years of trying war conditions, protected our customers from exhorbitant war prices and from inferior goods - our standard throughout the war has remained the same, and our business greater than we ever thought possible, even under normal conditions-we have never launched advertising campaigns nor have we framed any cut rate barrain sales, as we respect the intelligence of the public too much to try to make them believe we can give them two dollars for one. We have no sgents ; one place of business, which is advertised under our own name, and we have but one price to everybody-and that is the lowest that good clothes can be made for. Our policy from Maker to Wearer is the best proposition offered to the men of Norfolk and Haldimand.

Special Service

For the accomodation of our customers requiring clothes on short notice we have placed our shop on a system so as to comple an order for a suit or overcoat, or both in 48 hours. ± ••••••••••••••••••••••

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