15 New Models McLaughlin Cars

Our Stock is very complete. The new prices are very attractive as substantial reductions have been made.

The 'Durant' Sedan

This line is the best value on the market to-day. The 'Durant' is a leader.

Tires -- Accessories

Complete stock of Accessories carried in stock in our new and up-to-date Garage. All makes of cars repaired and overhauled. All work guaranteed.

Todd Bros. Hagersville Ontario

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WALL PAPERS

Summer Sale Now On

AUSTIN'S

26 Norfolk Street, SIMCOE

Jarvis Shoe Parlors

LADIES' SHOES FOR FALL

Oxfords at \$4.25 and \$4.50.

Strap Slippers at \$3.85 and \$450 Black Kid Shoes at \$6 and \$6.50

SCHOOL SHOES

GENUINE SOLID LEATHER

Misses' Tan Calf and Gun Medal Shoes, sizes 11 to 2 at \$3.90

Youth's School Shoes at \$2.95

Boys' Shoes at \$3.25

SEE OUR BARGAIN COUNTER

We are clearing out odd lines it will pay you

Harness A. H. LANGRAF Shoes

BUY YOUR Printing At the Record Office



SALE NOTES

Leave your sale notes with us for collection, or if you wish to obtain advances against them, consult any of our Local Managers.

Nanticoko--- Tuesday and Priday

A Deep, Rich Loamy Soil Is Preferred -Get Good Varieties to Start With-About Asparagus-When

(Contributed by Ontario Department of Agriculture, Toronto.)

Location. -An open, sunny position suits them lest.

Soil.—They prefer a deep, well will do wel in almost any good garmanure at lianting time. If any manure is used, it should be well not to some in direct contact with duce a superior fruit. the corms or bulbs. Manure is best | Box Packing Apples at a Premium. dug in the fall previous to planting.

Planting.—The corms (bulbs) may e planted any time in May or early une. Flowering corms should not be less than one and a half inches in diameter. Plant the corms from three to four inches deep and about six inches apart. They may be set either in rows about two feet or three feet apart, or in groups convenient for staking and cultivating. The small cormels (small bulbs) should be planted about two inches deep with the old corms, or

Cutting Blooms.—Cut those with fairly long stems when two or three of the bottom flowers have opened, and put in water as soon as cut. If about half an inch of the stem is cut off every day or two, the spikes will continue in flower for a long time after being cut. The old spikes of flowers not cut off should be cut when they are through flowering be-

fore the seed forms on them. Storing for Winter. - Gladioli corms should be dus, and stored over winter. Dig the corms before severe frosts, about the middle of October. Cut off the tops a few inches above the ground, dig the corms, and put them in a shed or room away from the frost for about two weeks to dry, then put them in a cool fairly dry room or cellar, where they will not freeze, temperature about 40 deg. F. In very damp cellars they may be hung up in baskets, or tied in bunches and hung up to the joists. Before planting the large corms for the next season's bloom, remove the

the bottom. The small corms (or cormels) should also be removed. The small plants from the cormels should be dug and stored during winter much in the same way as for the large (small bulbs) from the best warieties. It will take three or four years small cormels to flower well. The following are a few of the

remains of tops and the old corm at

many varieties grown that will make good collection for an amateur's Afterglow, America, Augusta, Blue

Jay, Cardinal, Contrast, Dawn, Ro-White, Kunderdi Glory, Princepa, Pesco, Panama, La Luna,

Collections of hybrid Gladioli will often give good results and are cheaper than named varieties if a arge number is required. This list does not include many of the quite new varieties. Fairly good collections can be bought for from one to two dollars per dosen, and even cheaper. It pays to buy good varieties for a start, as they can be increased rapidly from the small cormels.

Note.-When cutting flower spikes for decorative purposes do not cut the stem too low down. Leave two or three leaves below where they are cut to assist the corm to grow and develop. Cutting off all the foliage prevents the corm from developing. -The late Wm. Hunt, O. A. College,

About Asparagus

At the beginning of July all cutting of asparagus should cease, the beds should be heavily top-dressed with manure, and the plants allowed to grow during the remainder of the season. Careful spraying of this crop with poison Bordeaux is necessary if the beetles are very active. Keep the wheel hoe going during the early morning, so that weeds will be killed during the heat of the sun. Apply water as often as necessary, so that the plants will make a constant growth. Never work among plants while they are wet, as this spreads

When to Cut Wheat.

Wheat may be cut with safety when the straw has lost nearly all its green color and the grains are not entirely hardened. If cut sooner than this. shriveled kernels will result. If left standing until fully ripe, a bleached appearance, due to the action of the elements, often results, and loss from shattering may ensue. Wheat that is fully ripe is also more difficult to handle. Where the area of wheat is large, cutting should begin as early as it can be done safely.

Poultry Increase Income. Produce infertile eggs by removng the roosters from the flock in

the summer time. Provide clean nests and keep eggs Gather the eggs twice daily dur-

ing the summer, to prevent them from being heated by the hen. Keep them in a cool dry place away from the flies.

Market them at least twice each

Producers are admonished not to wash eggs.

CULTURE OF GLADIOLI THE LONGED-FOR APPLE

Good Advice About Producing This Rosy Cheeked, Thick Skinned and

May Be Growing To-day In Some Ontario Fence Row-Running an Egg Factory.

(Contributed by Ontario Department of Agriculture, Toronto.)

Somewhere on a farm in the apple growing districts of Ontario there are rosy red seedling apples. Seedling apples that may have characters that drained, farly rich, loamy soil, but would make them valuable commercial sorts, if such could be introden soil. Le not dig in fresh strawy duced to the public. True, there are thousands of worthless seedlings, but some fence row or orchard area is rotted, and should be dug in so as now growing a tree or trees that pro-

The ground should be dug over box packing, and it may be from an again just before planting the corms. unnamed seedling that such want will be supplied. If those having really good seedling apples would bring them to light so that their qualities might be judged by those competent to do so, an apple worth while might be unearthed and introduced to the public. Western apples shipped in boxes have invaded the Ontario market because of their color and shipping quality. The bright red color attracts the buyer and the thick skin preserves the good appearance of the individual. Thick Skins Most Desirable

> Thin skinned Ontario varieties will not stand the shipping and long exposure in the retail stores to the same degree as the Western thick skinned apples. Western apples may go punky and become unfit for use. but still look well, as the exterior will stand alone. Ontario needs a good box pack apple, something roay red, of good quality, and a good thick

> protective coat. Where, Oh Where, Is It To-day? Perhaps somewhere in a fence row

such an apple may now be found. Who knows. What have you? — L. Stevenson, Sec., Dept. of Agriculture,

RUNNING AN EGG FACTORY.

Valuable Hints as to How to Make the Best of the Hen.

Every flock of hens is an egg factory. Like any other factory the flock the world to work on and still fail to produce enough to pay for running the plant. Good feed in suffcient variety is necessary for egg production, but the ability to manufacture eggs from feed must be there

It pays to cull out the poor layers any time, to save the feed and labor they cost, but to make a profit on mer or early fall, before the rush of spring chickens lowers the market

Shut up all the liene and pullets some evening. Count them and decide just how many can be readily kept during the coming year without erowding, for this in very likely to hurt egg production and increase the danger of disease. The next morning the flock is really W be culled.

3. The sick, quiet, inactive hens that spend much time on the roost.
4. All "crow heads" with long, slim heads and beaks. 5. The large, coarse-headed hens

with sunken eyes. 6. All very short, stubby hens with feathers extremely heavy for their

lets and those that are early hatched but much undersized.

8. All hens that molt before Aug-10. All hens with solid, fat ab-

11. All hens having bad habits cannibals, feather-pullers, eggeaters)

12. All cockerels not needed for preeding purposes. Keep 1. Strong, healthy, vigorous hens

with short, neat heads and strong beaks. 2. The hens with long, deep, rectangular bodies and parallel top and

3. The hens with large, bright eyes, active appearance and short, 4. The hens with dusty, worn

feathers, especially worn tail feathers, but having a bright, healthy look. 5. The hens that molt late. 6. The noisy, happy, friendly hens.
7. The early risers and those late te roost.

ed beaks and shanks. 9. The heas with the soft, pliable abdomens.

10. The hens with the thin pelvic bones apread wide apart.

11. The early-hatched, well-grown pullets.

12. Large, strong, active, quick maturing cockerels of desired var-

iety type and high-producing mothers. There are five major factors in profitable poultry production-breeding, culling, feeding, housing, and care. These are the essentials; combined they will put the poultry business on a practical business basis.

Onions once frozen should remain frozen until time to use them. If you want stocky, healthy plants in your hotbeds or greenhouse, ventilate well. Too much water and heat make tall, spindling, weak plants. Mave you organized a farmers' club or a reading circle in your community? Lots of enjoyment, as well as

profit, may be obtained from an or-

Every Man and Woman who wants Warm Things to wear in Winter ought to have First-hand Knowledge about Falls'

It's Been a Long Time Since a Man Could Make a Dollar Go so Far in Clothes

When ever a man steps out in one of the New Falls' Suits or Winter Overcoats that are here, he has that easy, comforting feeling of knowing he is dressed for the season, and dressed up to the season, too. A good suit need cost no more than \$25; the best of all are only \$35; other prices are \$15, \$20 and \$30. Overcoats \$15 to \$50.

Terry Towelling

Did you see our colored Terry Towelling? If not you missed something. Some real values are being offered at 25c, 30c, 35c, 40c, 45c, 50c and 65c per yard. -Falls' Staple Department, Main Floor.

Men Are Wearing Knitted Vests

Mighty comfortable things to have when the chill creeps in the air. Not at all cumbersome. They are cut like any other vest and fit snugly under a coat. Knitted from very fine wool. Four pockets. Price \$4.75.

Old Friends Are More Precious Than Riches

Don't miss a single one from your list this year. Choose the right cards and plenty of them to carry warmth from your heart to friends of old. Let them know at Yuletide that you are still their friend though distance may divide. See our fine selection Saturday.

Be an Impartial Judge

Buy where you get the most for your money the best men deserve to win. If you can do better elsewhere you'd be foolish to buy here. If you can't you'd be foolish to buy anywhere else. See what our Special Policy in Furniture will do

A Disposal of Chesterfields and Chesterfield Chairs, Never Such Values Before

These values speak for themselves and they are sample clearing lines and priced considerable below manufacturers' cost.

Chesterfields in a new pattern of English Tapestry, in rose, blue and black shades, 3 loose cushions, with arms, and built for comfort. A \$115 Chesterfield; our special sale, \$83. A \$60 Chair to match; our special sale, \$44.

Chesterfields in attractive tapestry, grey, blue, Rose and black shades, loose cushions; a \$120 Chesterfield. Our special sale, \$95. A \$60 chair to match; our special sale \$44.

Chesterfields in best grade blue and black striped mohair, 3 loose cushions in newest designs, built for comfort as well service and beauty. Worth \$200; our special sale, \$160. Chair to match worth \$100; our special sale, \$82. Chesterfield in fine figured velour, large roomy cushions and pillow arms.

Something attractive and stylish, worth \$145; our special sale, \$105. Chair to match, worth \$75; our special sale, \$59.

Chesterfield in heavy English tapestry, 3 loose cushions, pillow arms; built for service and comfort; a \$110 value; our special sale, \$77. The above are the best furniture bargains of the year.

Women's Newest Winter Wraps Are More Beautiful Than Before

Every woman might well be excused for falling in love with them at first sight and doubtless many will- They are made from the softest of materials; nearly all of them are silk lined; many with deep fur collars. They are made in black, malay, brown, navy, cinder, kit fox and taupe. \$25 to \$90.

Two Extra Specials in Falls' Downstairs Store

NEW ENGLISH DINNER SETS, 97 pieces, pure white with fancy edge. Very good looking dinner sets indeed. \$19. One GROSS (144) Jugs, decorated, pint size. A good 50c value; while they

What Boys Want

School Clothes that look well and last. You ought to see the Boys' Suits at Falls' to fit Boys to 16 years at \$5, \$10. \$15 and \$20. BOYS' MACKINAW COATS. Wonderful Coats at \$5, \$6 and \$7.

A Man With a Light Weight Overcoat is Ready For Any Weather

We have a few odd coats, loose back, all wool, smart styles, that are to be

Do You Still Think Linoleum is Only for Kitchens ?

Perhaps you got the idea years ago before the European custom of using Linoleum as a permanedt floor had gained acceptance in this country. To-day at Falls' you will find beautiful patterns in Linoleums suitable for almost every room in your home. Occasional waxing and polishing keeps it in perfect condition. Some very new designs for bedrooms are on display. With a rug here and there they make a very attractive floor.

A Magnificent Choice of Wilton and Axminster Ruge

(Third Floor—Homefurnishing and Furniture Department)

Wilton and Axminster Rugs are in wonderful favor, especially the kinds that are shown in such large assortments at Falls', All the features that anybody can desire in Rugs will be found here: Distinctiveness of colorings, heaviness of weave. all of which go with remarkably low prices.

Saturday a Large Section of Our Millinery Show Room Will be Turned into a \$3.97 Millinery Shop and Crowded with Joyous New Hats at \$3.97

Little Hats, Big Hats, "In-Between" Hats; every one with a glad touch of Autumnal color, All just \$3.97 and most unusual at the price. It will be fun to try them on.

Remarkably Pretty Fur Coats---Unusual Values

Furs are grown not manufactured, so it is always well to be sure of what fur you choose and where you buy. The skins in our Fur Coats are selected by an experf. There's a safeguard of satisfaction in every piece of fur you buy at Falls'. Coats of Hudson Seal, Natural Muskrat, Electric Seal, Persian Lamb and Seal-dyed Coney, \$125.00 to \$500,00.



School Supplies

AND ALL KINDS OF STATIONERY AT THE

Record Stationery Store