

JARVIS RECORD

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THE AVERAGE

The world's work is carried on by average folks. Occasionally we have a Burns, a Shakespeare, a Caesar, or a Napoleon, but they are rare. The output of humanity is, on the whole, only fair; fair sermons, fair poems, fair manufactured products, fair crops raised, fair business and professional accomplishments.

This is because most people are not willing to put forth the utmost effort. They are content with the average. Not "somewhat better," but "that will suffice." Instead of most of us giving all we can of self, we try to figure out what the smallest amount is that will answer.

The average in people is seen in two things—inheritance and attainments. Some people are blessed with about 50 per cent native ability, and their attainments are 50 per cent of what they should be. Sometimes there are those who rank about 50 per cent in endowments, but their returns are 100 per cent. Others are blessed with about 50 per cent of what we like to call "genius," and their attainments are about in that ratio.

Now the trouble with our world is that most of its people are in the third class, when they could just as well be in the second class mentioned. A mediocre kind of work is being accomplished, when it should be first class. The reason for this is that those of limited endowments claim exemption from responsibility. That principle is not only wrong, but it is serious.

The person most highly blessed is not he with many endowments, but it is he who uses what he does have. The first may be spectacular, but the latter is far more useful.

An average person who fixes his eye on an average will do average work—which is far below the standard and that should be maintained. About 50 per cent of the world's work is attributable to second-rate methods in the hands of one whose creed is, "I'm as good as the average." He is right, and that is the reason he is not farther along in the world.

The average person is needed for the reason that there are precious few of those above the average. But the second need is the greater.

DO WE HAVE THE COURAGE?

Do we have the courage, or the sense, to face our own shortcomings to admit to ourselves and to all concerned our errors and mistakes?

If we do not have, there is little chance that we shall ever be much better. We ought to fight our battles than we are today.

Only obstinacy refuses to confess error and only vanity declines to admit defeat. Obstinacy and vanity are traps upon the chariot of progress. Unless we cut them loose we do not get very far.

The same truth holds for the individual, the group, the community, the nation. History is replete with instances of fine heads battered against the impenetrable wall of unalterable fact, of fine causes lost by

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enthusiasts who clung tenaciously to original error, of cities started because they are too proud to change their habits, of nations wrecked upon the shoals of their selfish desire.

There is no shame in admitting failure or mistake, either to ourselves or to observers. We cannot long delude those who watch, and they will respect us the more highly if we frankly confess, when we miff the ball, that it was our fault.

As long as we are not too vain to face the facts of our conduct there is hope for us. But we will never be useful to our teammates in life as long as we hypnotize ourselves in belief that we have made a home run with the bases full after we have just struck out.

WHAT WE NEED

There are many things we need in Jarvis, but a few are vital and outstanding above all others.

We need stability—the will power to determine what is right and a determination to see that only that which is right prevails.

We need a spirit of unanimity—the ability and willingness to agree upon what we want and then go after it and get it.

We need aggressiveness—for without aggressiveness, indolence and stagnation will be our lot. We need loyalty—without loyalty we will be enriching commercial interests at distant points and impoverishing our people at home.

Some communities thrive and grow because of their natural advantages. Others are made only through the dogged energy and perseverance of their citizenship.

Ours will be what we make it, and we should make it all that we can.

YOU RUN NO RISK

Just get Mrs. Sybilla Spaars Tonsillitis, treat Bronchitis, Sore Throat, Cough, Croup, Bronchial Asthma, Catarrh, and ALL throat and Tonsil diseases with it. Success or money back. Schreiber's Drug Store.

In The Melting Pot

All is expensive in love and war. About all styles do not show in modesty.

Sometimes a movie hero is one who sits through it.

Every girl is looking for a husband—both before and after marriage.

Some fellows work their way through school; others work their parents.

Little girls are punished for making faces. But not when they grow up.

The average man thinks the only thing that could live on his salary is a germ.

Perhaps it's the conviction there's no place like home that keeps some men going.

Nowadays the son who follows his father's footsteps is likely to wind up in the cellar.

Long legs are pronounced a sign of intelligence. At any rate, a long step in that direction.

THE RURAL TEACHER

(By request)

Who gives to untrained minds the light?

Who teaches principles of right to generations not in sight?

The Rural Teacher.

Who walks to school through drifts of snow, and often breaks the road, you know.

When it is "twenty-two below"?

The Rural Teacher.

Who, on a frosty winter day, denies herself that the pupils may around the stove or furnace stay?

The Rural Teacher.

Who manages forty with perfect ease? Who teaches them to say "Thank you" and "Please"?

And acts of courtesy like these?

The Rural Teacher.

Who has to find out Mary's lost cap? Who has to settle our Tommy's scrap, but who's to blame if he gets the strap?

The Rural Teacher.

Who needs a cheery word when met? Who needs encouragement to get? To whom does Canada owe a debt?

The Rural Teacher.

HEALTH SERVICE

of the
CANADIAN MEDICAL ASSN.

FRESH AIR IN WINTER

Fresh air is a necessity the year round. In the warm weather we live outside by preference and, because we are more comfortable that way, we keep the bedroom windows open. As a result, we secure an abundance of fresh air. During the cold weather, most of our time is spent indoors and we may forget that in order to maintain our health, it is necessary that we have plenty of fresh air.

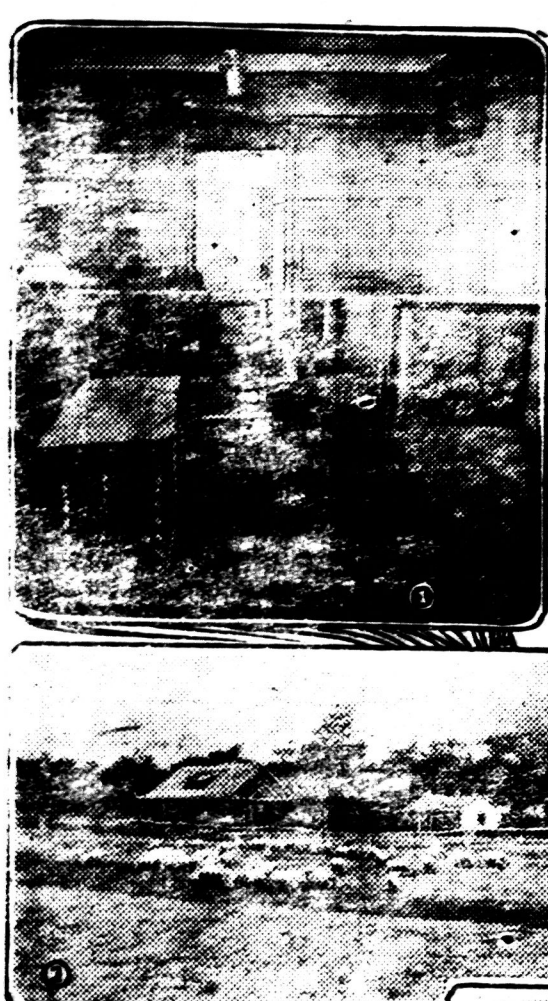
One reason for the increase in the number of cases of communicable diseases, particularly of pneumonia, during the winter months, is because the body is starved of fresh air. Fresh air is air that is cool, in motion and not too dry or too moist.

The best air is the air outside. Night air is just as good as day air. In the daytime, the advantage in breathing outdoors is because of the sunshine that is there. Indoors, we obtain the best air by opening the windows. This allows the cooler air in and causes it to circulate.

In really cold weather, during the daytime, there is usually sufficient opening of doors, and movement in the house, to keep the air cool and in motion. This is not so at night. Then the house is still and the air becomes overheated and stagnant. Bedroom windows should always be opened sufficiently to keep the air of the room cool and in circulation. How far the window needs to be opened to accomplish this depends upon how cold it is, and upon the direction of the wind. Fresh air costs nothing; there is no reason why all should not have their share of it.

Questions concerning Health, addressed to the Canadian Medical Association, 121 College St., Toronto will be answered. Questions as to diagnosis and treatment will not be answered.

Prince of Wales a Canadian Rancher



This photograph of the Prince was taken on his first visit to the Dominion. To the left is seen a picture of his ranch, and above it is an interior view of one of the saloons aboard the Empress of France, bottom right.

HIS Royal Highness the Prince of Wales will for a month or so become a simple Canadian rancher. That he will travel incognito on his coming to Canada does not mean that he will travel in disguise but that he will not take part in official functions or make official visits, and when approached with regard to his stay in the Canadian Dominion he has always stated that his time will be fully taken up by the affairs of the E. P. ranch.

The Prince of Wales exhibits a deep and marked interest in the ranch he purchased near Calgary on his memorable tour of the Dominion, and his desire to visit it is but a fresh indication of the importance he attaches to it and the work it is doing. Immediately after purchasing the ranch, and before returning to England, the Prince made arrangements for the shipment of some of the best stock in the British Isles to the Canadian West. Thoroughbred horses came from the Royal stud, short-horns from the King's farm, shropshire sheep from the Duke of Westminster's estate, and heavy Dartmoor ponies from the Devon moors. The latest importation consisted of a thoroughbred stallion and four mares, the finest obtainable in the British Isles. "Will Somers," which heads the stud at the E. P. ranch is a handsome five year old which at three years was the winner of several English

Thus the Prince has demonstrated that his purchase of the ranch was not a matter of sentiment or commercial profit, but a genuine desire to foster the breeding of better livestock in the West. His efforts have been eminently successful. At all provincial exhibitions the animals from the High river ranch are attractive features, and last Fall, shropshire cattle, constituting the first commercial sale the ranch has effected, commanded top prices.

Cattle from the E. P. exhibited at the stock show at the Calgary Stampede were heavy prize winners, and sheep and horses from the same ranch created an unparalleled standard. The Royal rancher has planned to arrive at Quebec on September 12th on the Canadian Pacific steamship "Empress of France". The palatial liner, 18,000 tons, which was the flag ship of the 10th Cruiser Squadron on Northern patrol duty during the War is the most up-to-date vessel of its type and is most suited to the accommodation of its distinguished passengers. Reconditioned after the war, this ship is one of the most magnificent yet comfortable vessels in trans-Atlantic service. It holds the record for all its large and comfortable salons and cabins, spacious promenade decks, numerous and excellently appointed public rooms and service facilities make the Empress one of the most popular ships in the Canadian Pacific fleet.

ONLY 4 BUSINESS DAYS LEFT IN FEBRUARY TO SECURE THESE WONDERFUL

LEAP YEAR VALUES

Saturday 25th, Monday 27th, Tuesday 28th
Wednesday, Leap Year Day, 29th

Note the Low Prices for these last Four Days on these 29 Specials

LEAP YEAR SPECIAL NO. 1

House cleaning time is drawing near—Large size 36x80 inch Silk Panel for your windows at less than half price, only \$1.15 each

LEAP YEAR SPECIAL NO. 2

20 pieces of Art Sateens, Chintz, Cretonnes, etc.; 28 to 36 inches wide; suitable for Drapery, Cushion Covers, etc. Values up to 65c for 17c yard

LEAP YEAR SPECIAL NO. 3

Women's Gingham House Dresses—Well made in different styles; in stripe or check design; sizes 36 to 42. These are dresses not aprons. Only 75c each

LEAP YEAR SPECIAL NO. 4

Ladies' Misses' and Young Women's Dresses in Silk, Flat Crepes and many of the new cloths and styles for spring. This is a group of dresses varying in size from 14 to 44 and priced from \$10.50 up to \$20.00. Leap Year Price, only \$6.95

LEAP YEAR SPECIAL NO. 5

The balance of our stock of Women's and Misses' Coats of the better class. Values up to \$24.50; sizes 14 to 20 only. Specialized at \$9.50. If any of these Coats are left in stock for Wednesday, the price will be reduced to \$7.50 for Wednesday only.

LEAP YEAR SPECIAL NO. 6

Here is one of the best yet—A Great Big Table on the 2nd Floor loaded down with wearing apparel for Women and Children. Coats, Dresses, Sweaters, etc., ranging in price from \$2.00 up to \$10.00; all grouped on one table at choice for \$1.00

LEAP YEAR SPECIAL NO. 7

A heavy Rag Rug woven in hit and miss pattern—The size is a good one, 2x36. The price is a good one also, 35c each

LEAP YEAR SPECIAL NO. 8

Choice of table 50c—On this table you will find many useful garments for every member of the family at half price and less. All grouped on one table on the 2nd Floor at 50c each

LEAP YEAR SPECIAL NO. 9

5 only 97-piece sets of Dinnerware—These are taken from our best assortments of patterns and put on Special Sale for Four Days Only at this remarkably low price of \$18.00

LEAP YEAR SPECIAL NO. 10

Women's Art Silk Hose at less than the manufacturer's cost—about 8 different shades. Most of this lot is perfect goods, a few of them sub-standards. About 300 pairs in the lot; size 8 1/2 to 10 1/2. Values up to 85c pair. All one price 14c pair

LEAP YEAR SPECIAL NO. 11

Filled Bedroom or Living Room Curtains in White Cross Bar Marquisette with tie-back. Standard size; full length. Regular price \$1.00 pair, for 50c pair

LEAP YEAR SPECIAL NO. 12

Bridge Lamps complete made with Rustic Iron Standard; fancy decorated Shade and Bulb, all complete, ready to hook up. The price is about what it would cost you to have a lamp rewired. Specialized, complete 2.95

LEAP YEAR SPECIAL NO. 13

100 lbs. of Wheeling Knitting Yarn in 2 or 3 ply. Shades of Grey and Heather, at 60c lb.

LEAP YEAR SPECIAL NO. 14

Black Satin "Creme Baronette"—A very dressy fabric for the better Black Dresses. A quality you would expect to pay \$2.50 per yard. Special for the Last Four Days \$1.58 yd.

LEAP YEAR SPECIAL NO. 15

Laundry Bags—Made of heavy White Near Linen, embroidered in white or colors. A good \$1.00 Laundry Bag for 29c

LEAP YEAR SPECIAL NO. 16

Men's Fleece Lined Drawers—The heavy quality. We have too many size 42 and 44. Special for the Last Four Days 35c pr.

LEAP YEAR SPECIAL NO. 17

A big value in a small useful article for Ladies and Children. 1/4 inch Elastic in White or Black. A good quality, will stand lots of washing and wear. For the Last Four Days 8 yds. for 25c

LEAP YEAR SPECIAL NO. 18

Men's Cottonade Pants in neat stripes; assorted shades. This is our regular \$1.95 pant. These are well made. Special \$1.25 pr.

LEAP YEAR SPECIAL NO. 19

Men's Blue and White Stripe Flannelette Pyjamas, made in good roomy sizes. Not many suits in this lot. A good \$1.75 value for 75c suit

LEAP YEAR SPECIAL NO. 20

Here is an extra special value in plain or fancy decorated China Tea Pots. We have a large assortment to choose from and have placed them on sale all at one price 69c each

LEAP YEAR SPECIAL NO. 21

D & A Corsette—This is one of the new styles of Corsettes. Our first shipment arrived for this Big Four Day Leap Year Sale. First showing of this new number will be placed on sale at \$1.00

LEAP YEAR SPECIAL NO. 22

500 Yards New Spring Voiles, Muslins, Printed Dress Goods, etc., all 36 to 40 inches wide. This is a rare opportunity to buy your new spring Dress Goods at a very low price. During the last Four Days of February, all one price 29c yd.

LEAP YEAR SPECIAL NO. 23

50 only heavy double Damask Table Cloths, size 2x2 1/2 yards. All pure bleach. This is one of our best selling numbers. Price from \$8.00 to \$10.00. All one price for the Four Days of February Sale. Choice \$5.00

LEAP YEAR SPECIAL NO. 24

Heavy Pure Linen Check Glass Towelling in a neat 1/4 inch check of Mauve, Green, Red, Blue Full 22 inches wide. Our regular 35c cloth. Special 25c yd.

LEAP YEAR SPECIAL NO. 25

The best value we ever offered in Ladies' Heavy Art Silk Bloomers. All first quality goods. Six different shades. Full roomy sizes, 36 to 44. Note the low price 85c pair

LEAP YEAR SPECIAL NO. 26

Men's heavy Winter Work Shirts—Grey Military Flannelette; also heavy twilled Fleece Lined. Values up to \$1.50; sizes 14 to 17. Special price for Four Days 85c each. Just the shirt you require for this season.

LEAP YEAR SPECIAL NO. 27

500 yds. of Mull and Nainsook for Children and Ladies' wear; 36 inches wide; a very fine silk finished cloth in shades of Pink, Lemon, Mauve, Rose, Green, etc. Reg. 35c value for 16c yd.

LEAP YEAR SPECIAL NO. 28

Men's heavy Jumbo Knit all Pure Wool Sweater Coats with collar. They come Red with Black trim, Sand with Brown trim. Grey with Blue trim; also several plain shades. We usually sell these Sweaters at \$4.50, \$5.00 and \$5.50 each. Size 34 to 44. All grouped at one price for this Leap Year Special at \$3.00 each

LEAP YEAR SPECIAL NO. 29

Girls' or Women's Umbrellas—Black covering, heavy quality, made with short fancy handles. Regular \$1.00 value. Specialized at 58c each or 2 for \$1.00

The Walker Store

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