

Farm Records And Analysis

CANFARM
Introduced in 1970, Canfarm is a Federal monthly mail-in electronic record keeping system. Monthly income and expense by enterprise, cash flow and credit reports are calculated from the journal sheets mailed in. Detailed year-end reports on all aspects of the farm business are processed by the computer. The Extension Branch has approximately 75 farmers from the Niagara area on Canfarm this year. It is expected to double by 1971.

ONTARIO FARM RECORD BOOK
This blue book has been kept by many farm families for up to 20 years. The book, in its present form, is acceptable for tax purposes. Several farm operators from each county take advantage of the opportunity to have their business analyzed by computer at the University of Guelph. Information gathered over the years makes a strong base for future planning.

BUDGETING
A partial budget considering change in costs and receipts can determine the profit potential of a change in your business.

ESTATE PLANNING
After working a lifetime to assemble a farm unit, most are concerned with an orderly transfer to the next generation if the family wishes to farm. Adequate insurance, legal advice, accountant services and farm management information must be combined to insure the continuation of an ample income for each generation. Gifting, of money or shares, depending on the operating agreement, can be used to decrease the estate.

GROUP APPROACH SHORT COURSES
Most counties conduct winter short courses on

various aspects of farm business management. Today we see theories put into practice on practical farms.

Farm people have always enjoyed sharing information over the fence. Groups of farm operators keeping Canfarm or other types of records, meet together to discuss the keeping of records and, if they wish, the analysis of their business based on the records.

INDIVIDUAL SERVICES
All of the above programs and services are available to any individual farmer through the Cayuga Agricultural Office. At all times business information is kept strictly confidential.

CASH FLOW
Will there be enough cash flowing into your business each month to more than cover the outflow? When should loans be made and repaid?

FARM BUSINESS ORIENTED PUBLICATIONS
Prepared by the Ontario Department of Agriculture and Food and available at the Cayuga Office.

OPERATING AND TRANSFER AGREEMENTS
Many family farms are carried on from father to son. As farms become larger and more involved there is often a need for some type of working and transfer agreement between father and the younger members of the family.

As we move from sole ownership, a simple income sharing agreement will aid as a first step in bringing younger members of the family into the business. Slightly more involved, but more business-like, are legal partnerships which are frequently the next step. Still larger and more involved farm businesses may find incorporation their most suitable business arrangement.

3rd ANNUAL
"Haldimand Holstein Club"

"Consignment Sale"
AT THE FARM OF BLAKE STADDER

Selkirk, Ontario

THUR. Oct. 21st 1.00 p.m. sharp

50 HEAD

Be sure and visit the Haldimand Holstein exhibit at the County Tents at the International Plowing Match.

A choice selection of young cows and bred heifers just fresh or due at sale time, plus some short bred heifers and open yearlings, and two good young bulls. Some sale highlights are - a VG 'Telstar' daughter, a 20,000 lb. VG Bardholm, about ten daughters of Downlane Reflection Emperor, one from a VG 'Telstar' dam, also daughters of 'Rockette Centurion', 'Medalist' and many other popular sires.

Sale under cover and hot lunches available.
Orton Bauman - Auctioneer. Bruce Murchison - Pedigrees.

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*Add 3" to depth for tube cap.

The HAMBLETON • B2224P
Artistically styled, deluxe vinyl-clad metal cabinet crafted in clean, bold rectangular lines. Grained Pecan color. Super Gold Video Guard Tuning System. VHF/UHF Spotlite Dials. Power Transformer. 20,000 Volts of Picture Power. Dipole Antenna. Cabinet size: 18" high, 24 1/4" wide, 13 1/4" deep.
*Add 1 1/2" to depth for tube cap.

The ARLINGTON • B2213W
Impressive vinyl-clad metal cabinet sculptured in bold, clean rectangular lines. Grained Kashmir Walnut color. Deluxe Video Range Tuning System. Power Transformer. 20,000 Volts of Picture Power. Dipole Antenna. Cabinet size: 18" high, 24 1/4" wide, 13 1/4" deep.
*Add 1 1/2" to depth for tube cap.

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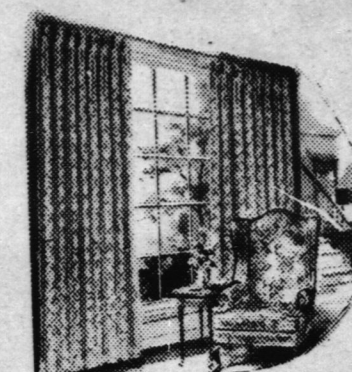
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