

A Look At Business

The cost of housing in Jarvis has increased 20-25 per cent since 1970 says Jarvis Realtor, Paul Hatorp. It was just over three years ago that Mr. Hatorp broke away from a Simcoe partnership and opened an office here because the village has always appealed to him.

The jump in real estate prices is not unique to Jarvis, however. Mr. Hatorp, a member of the Simcoe, St. Catharines, Niagara Falls and Welland real estate boards, says a 20-30 per cent increase has been experienced in the western peninsula since '70. And 8 per cent of the 20 per cent can be broken down to land costs.

The cost of land is of great concern to Mr. Hatorp because it is reflected on the consumer, his customer.

Earlier on this year, Mr. Hatorp's firm became involved in the optioning of 14,000 acres of land in Walpole and Townsend townships and he is proud that he was asked.

Because, being in real estate, he explained, he is looking forward to well planned development and progress in the area.

Regardless of what people think or try to do, this area is going to grow, he said. "I've been involved in town planning . . . and don't think they can replace land optioned anywhere and certainly not for the price." Again, he is concerned about the price of housing to the public.

Mr. Hatorp, who lives at St. Catharines, has been in real estate since 1963 and first opened an office in the city in '66.

He travels back and forth between St. Catharines and Jarvis oc-

asionally and is "no further away than the telephone." Mr. Hatorp is sure if he tried to sell houses out of St. Catharines for the Jarvis area, it wouldn't work. And, that is why he opened an office in the village. It is better for his local sales people as well as the public because they have somewhere to go and talk business.

Mr. Hatorp also attributes his improved business to the fact that local people work out of the office. And, they have created a good image for the company.

Since the passing of Jesse Weaver, Frank Speller and Ruth Druyff are the only employees presently working for Hatorp's. But three more will be joining the staff in the near future.

Mr. Hatorp explained that he did not choose to expand the business when he first moved to Jarvis because of the uncertainty in the area regarding development. However, he feels there is going to be a definite demand for real estate in the next twelve months, which now necessitates some expansion.

Real estate personnel are not always in the business just for a fast dollar and personal gain.

Most area real estate people belong to the Ontario Real Estate Association and through it, they have spent a lot of time and money preparing briefs for the provincial and federal governments and lending their knowledge and ability, Mr. Hatorp told the Record.

The association has prepared briefs and ex-

perienced recognition for being one of the sources of advice and information on housing costs, home ownership, landlord and tenants act, foreign investment act and competition act.

These local and provincial business organizations also create a better service for the public by "improving professional ethics and practices" and "ever trying to upgrade our knowledge and standard in business," Mr. Hatorp explained. While he feels the real estate industry has come a long ways, they still have a long ways to go yet, he added.

Mr. Hatorp has also done lecturing at Mohawk, Fanshawe (Simcoe) and Niagara colleges in Introduction to real estate programs, commercial real estate, industrial real estate and rural real estate.

At present he's teaching commercial and rural in St. Catharines. Mr. Hatorp is somewhat partial to rural real estate because he has his own farm.

His philosophy behind working in the community is that real estate people receive their living from the community. Therefore, they owe it to the people to give back their knowledge through service.

Besides being a member of the Simcoe (for Jarvis), Niagara Falls, and Welland real estate boards, Mr. Hatorp is president of the one in his city and belongs to the provincial and federal real estate associations as well as the International Real Estate Federation.

Obituary

GOWAN, Evelyn - At St. Joseph's Hospital, Hamilton, on Thursday, October 4, 1973, Evelyn Harvey of Hagersville, beloved wife of Lawrence Gowan, dear mother of George, of Hagersville, Marilyn (Mrs. H. Armstrong) of Hamilton, Isabelle (Mrs. Leonard O'Hanley) of Montreal, Pearl of Windsor, Lucille (Mrs. Ronald Harding) of Toronto and Keith, prede-

ceased, sister of Clarence of R. R. 4, Hagersville, Arthur of Springvale, Edwin and Harold both of Lowbanks, Bernice (Mrs. Oliver Sayer) of Hagersville, and Grace predeceased. Mrs. Gowan rested at the Hyde and Mott Funeral Home, Hagersville where service was held on Saturday, October 6. Interment Greenwood Cemetery, Springvale.

Hagersville K. of C. Council 6091
will start their

WEEKLY BINGOS

in
the St. Mary's Church basement on
Wednesday, Oct. 10th
at
8 o'clock sharp
No players allowed under 16 years of age

Hagersville Police Report

The following is the Hagersville Police Report for the month of September.

REPORT
The members of the department investigated a total of seven M.V.C. with no personal injury or death, five reportables with property damage over \$200.00 and two non-reportables. Fifty-two charges were laid under the H.T.A.; seven parking tags issued, 32 traffic warnings recorded.

There were six criminal charges laid as a result of various investigations involving thefts, assaults, seven car thefts; two charges under the Liquor Control Act; two charges under the Juvenile Delinquents Act; two autos reported stolen and recovered, and one bicycle reported stolen.

Under General occurrences, the officers handled 218 complaints; answered 18 requests for assistance; arrested four persons for other departments; served 20 summonses and handled four investigations for other forces. Seven business premises were found insecure, five requests for unoccupied house checks, two adults and one child reported missing and found. The officers patrolled a total of 4,074 miles in the department auto.

On Sept. 22nd/73, Const. Hodgson and Auxiliary Constable Wybenga were on routine cruiser patrol in the Village. At approximately 1:00 a.m. they observed a car northbound on Main St., weaving, loud mufflers, and speeding. Const. Hodgson pursued the vehicle north on No. 6 Highway where the auto pulled into a private lot. The officers prepared to approach the stopped auto, when suddenly, the driver reversed the car and collided into the front of the cruiser, causing extensive damage. The driver was arrested and charged with impaired driving, no driver's licence, no insurance and liquor other than residence. Fortunately, on one was

seriously injured or killed.

MESSAGE

If you DRINK - DON'T DRIVE. The Criminal Code states that if a person operates or has care and control of a motor vehicle while under the influence of alcohol or a drug, upon conviction is liable to a \$500.00 fine and/or 1 year in gaol and driving privileges can be suspended for 2 years.

Roll up your
sleeve to
save a life...



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TRAVEL REPORTER

BY DOROTHY LINDSAY

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